

# Professional, reliable and fast

## The NMC after-sales service



**NIEHOFF Machinery Changzhou (NMC), situated approximately 200 km west of Shanghai, runs a state-of-the-art factory and is also responsible for all kinds of customer service. Via NMC all Chinese NIEHOFF customers benefit from the high-quality service, for which NIEHOFF worldwide enjoys a high level of recognition.**

### **Chinese native speakers**

NMC's service technicians are all Chinese native speakers and continually trained by NIEHOFF at its headquarters in Schwabach, Germany. Consequently, they have a profound process know-how and are able to train the Chinese users of NIEHOFF machinery to use it as efficiently as possible. Another characteristic of NMC is that every Chinese NIEHOFF customer has his personal contact at NMC to discuss all technical matters.

### **Spare parts warehouse**

NMC maintains also an extensive spare parts warehouse in order to ensure the reliable and fast supply of NIEHOFF's Chinese customers with NIEHOFF Original<sup>+</sup> parts for all NIEHOFF machinery.

### **Detailed information at the booth**

Visitors at the NIEHOFF booth will receive detailed information on the offer of spare parts with the NIEHOFF Original<sup>+</sup> label. With these products users can increase the

efficiency of NIEHOFF systems in the medium to long term. Moreover, visitors will learn the possibilities and advantages enabled by modernizing older NIEHOFF machinery and equipping it with new controls and control cabinets.

## HFSAB at the NIEHOFF booth

H. Folke Sandelin AB (HFSAB), the global market leader in the field of horizontal lead extrusion systems and cable stripping, repair and recovery equipment, will be at the booth as co-exhibitor. The proven HFSAB technology for fully automatic lead extrusion with automated die centering technology permits savings of large quantities of lead, and therefore much money, during the extrusion process. Because of the state-of-the-art control system, these extruders can be in continuous operation for weeks with little or no variation in temperatures, wall thickness or concentricity. The lead wall thickness can be kept to a minimum with corresponding savings in lead.

HFSAB's cable stripping machines are capable of removing individual layers without causing any damage to the subsequent layer below. As a result, the outer jacket, lead sheath or triple layer XLPE can be re-applied and a cable repaired. Members of the NMC staff will explain the products and their characteristics.

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## Leuterschach plant expands its production area



In September 2019, the NIEHOFF branch at Leuterschach in the Allgäu region of Southern Germany put a

new production hall with 1,000 m<sup>2</sup> of space into operation and has now a production area of 2,800 m<sup>2</sup>.

The branch plant manufactures the control cabinets for NIEHOFF systems as well as electronic control systems and assemblies.

The expansion of the production area had become necessary to handle the steadily growing order volume more efficiently. With a view to efficiency, also a new logistics concept with optimized processes was introduced. The hall equipment includes among other things a new automatic wire assembly machine.

NIEHOFF has invested around 1.8 million Euro in the construction of the new hall, which was built as planned within 15 months. The Leuterschach plant, existing since 1961, today employs 60 people.

## Events

**59th Intercable General Meeting**  
End of October 2020  
Samara, Russia

**wire 2020**  
7 – 11 December, 2020  
Düsseldorf, Germany

**Argus Advanced Wire and Cable**  
North America  
3 – 4 March, 2021  
Atlanta, GA/USA

**wire India 2020**  
25 – 27 March, 2021  
Mumbai, India

**Interwire 2021**  
10 – 13 May, 2021  
Atlanta, GA/USA

**wire Russia 2021**  
8 – 10 June, 2021  
Moscow, Russia

Note: Due to the Covid-19-Pandemic, changes and/or postponements are possible.



## HFSAB with a new logo

Sweden-based HFSAB, part of the NIEHOFF Group presents itself now with a new logo. It shows an extruder screw symbolizing the extrusion process.

HFSAB is the global market leader in the field of horizontal lead extrusion systems and cable stripping, repair and recovery equipment. Since 2011 NIEHOFF has been supporting the

international marketing of HFSAB products through its sales and service organisations. In 2013 HFSAB became a member of the NIEHOFF Group.